



SILK MILE
LOGISTICS

CORPORATE PROFILE V1.0

2020

WE GO THE EXTRA MILE FOR YOU





CONTENT

- 1- The Company
- 7- Mission & Vision
- 8- What We Bring To The Table
- 9- Our Signature Services
- 14- Industries & Solutions
- 16- Green Sustainability
- 18- Culture & Values
- 19- Meet The Team
- 20- Our Global Reach
- 21- Performance Beyond Expectations
- 22- Contact Us

A ONE-STOP-SHOP TO
ALL YOUR LOGISTICS





THE COMPANY

- Who we are
- How it all started
- What we do
- How we do it
- Our five fundamentals



WHO WE ARE

We are a leading supplier of transport and logistics services strategically located in the East Mediterranean Area.

Our ultimate role is to make trade between East and West easier, faster and cheaper than ever before, by creating innovative and sustainable solutions across industries.

Silk Mile Operates and manages supply chain solutions for Hundreds of successful companies every day – from governmental projects to large retailers and corporations to small ecommerce businesses and individuals.



IDENTITY INSIGHT

Our logo is the most visible element of our identity, made by three fundamentals of logistics universe: The cloud, the wave and the road. It represents a daring universal signature across all Silk Mile footprint to guarantee the ultimate quality that unites our diverse products and services, across the skies, seas and lands.



Trusted By Industry Leaders

Silk Mile proudly manages 140 luxury brands logistics portfolio. the team understand the weight of the responsibility and manages the operation with precision, accountability, and exceptional capabilities.



celio*

MILGRED
Superalloys Machining



BALENCIAGA



BALMAIN
PARIS

BOSS





HOW IT ALL STARTED

Formed when an international team of experts first met, after having served in the logistics and transportation industry for more than 10-years in 16 different countries.

Being centrally and strategically located in the rich region of the Middle East and North Africa, right at the crossroads between Asia and the West, encouraged us to establish

SILK MILE LOGISTICS TO HELP MAKE GLOBAL TRADE EASIER AND SMOOTHER THAN EVER, JUST LIKE SILK.

At Silk Mile we understand that successful logistics is at the core for successful companies. Encouraged us to allow us to provide customized logistics solutions all over the world efficiently and effectively to reach more customers and businesses regionally and globally.

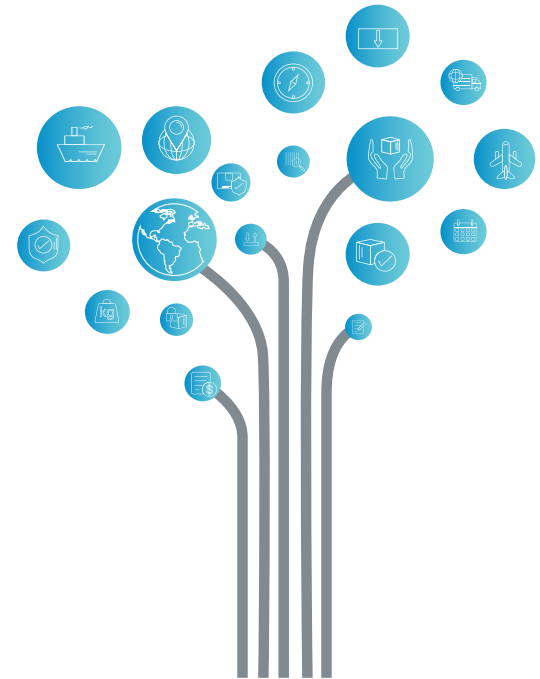


WHAT WE DO

We offer a complete range of services: freight forwarding, warehousing management and distribution, customs clearance, supply chain optimization, ecommerce, cargo insurance, chartering and much more.

WE FOCUS ON DEVELOPING NEW WAYS TO HELP OUR CUSTOMERS.

We are at your service to assist & provide answers to find the cheapest, fastest & most convenient solutions to all your logistical needs.





HOW WE DO IT

Our ultimate role is to make trade between East & West easier, faster & cheaper than ever before, by creating innovative & sustainable solutions across industries.

We operate using the world's most reliable and respected network of partners and agents to cover all strategic airports, seaports, international hubs and trading lanes to handle your cargo and ensure a steady supply of goods to production lines, outlets, stores & consumers all over the world.



MISSION & VISION



MISSION

Silk Mile mission is to create an interconnected world, in which moving goods is facilitated through effective, innovative, and sustainable solutions.



VISION 2030

Silk Mile vision 2030 is to become the preferred logistics growth partner for the majority of the market in Asia. To succeed, we invest in our people, in technology and customer's relationship. We grow with our clients, and this is the lifeblood of our business.



OUR FUNDAMENTALS

IS TO DELIVER AN ULTIMATE CUSTOMER EXPERIENCE & HIGH QUALITY SERVICES

Our knowledge of local market conditions and regulations



Our innovative mindset & the passion our people work with



Our team relentless drive to help our partners to overcome obstacles & challenges.



Our highly structured customer approach & commitment to optimize our customers' growth



Our emphasis on excellence through learning and development

WHATEVER YOU WANT, WHENEVER YOU REQUIRE
& WHERE EVER YOU NEED IT

WE MOVE IT





WHAT WE BRING TO THE TABLE



2x FASTER

No time wasted with: 1) prior planning, 2) proper documentation, 3) knowledge of the local and international regulations. Our experts will plan every stage with you to avoid any delays, or surprises during transit of your shipments leading to shorter transit times.



10-YEARS OF EXPERIENCE

Our Team have been serving in the logistics and transportation industry for more than 10-years in 16 different countries bringing a very rich experience put at your service.



30% CHEAPER

Our smart and clean logistics technologies, along with our strategic agent/carrier partnerships around the world, allow us to utilize our resources more efficiently and to reduce our transportation costs while improving the overall quality of your shipments.



8 INDUSTRIES SERVED

We make global trade easier! Our insights and knowledge in various industries makes it easier for you to sell your goods. Put our industry expertise to work and watch your supply chain flourish.



PAINLESS LOGISTICS

We become your growth partner! Our experts are your team, they act as an integral extension of your team. We analyze your needs and manage the entire logistics process on your behalf, leading to better outcomes for your business.



127 DESTINATIONS REACHED

Our vast network of agents and strategic alliance with carriers we have an established presence in all major sea and airports around the world. We can reach any destination, no matter how complex or remote it is. Try our multi-modal shipping solutions, or our private charter service and reach any destination as long as it's on earth.



OUR SIGNATURE SERVICES



SHIPPING



WAREHOUSING



CUSTOMS
CLEARANCE



HOME DELIVERY



CARGO INSURANCE



PROJECT CARGO



ECOMMERCE



CHINA - MED
BRIDGE



SHIPPING

AIR FREIGHT (SILVER, GOLD, PLATINUM)



Designed for fast and sensitive moving consumer goods. We at Silk miles collaborate with all major airlines to transport your cargoes within all major airports around the globe. Thanks to our strategic presence and to a network of trusted partners strategically located across the world, we can reach any Destination. Even with more than 10 years of experience, we never stop evolving to create solutions in air shipping. Here we are setting new standards by offering 3 Airfreight

signature services:



Platinum
(24-48 hours)



Gold
(2-3 Days)



Silver
(4-5 Days)

SEA FREIGHT (FCL, LCL, REFER, INTERMODAL, BULK)



Sea freight is the slowest shipping method, but if time is not a factor for you then a ship wins every time, and of course, some goods simply cannot go by air due to their size or weight or the fact that they are not permitted on board an aircraft. Whichever group of sea freight shipping services you choose, we'll help you achieve an exceptional balance between cost and time to meet your needs. With the enormous volumes of freight that we ship and the multitude of carriers we work with, we can offer you competitive rates, frequent departures and the capacity you need - from and to every major port in the world. Our experts will help you plan your shipments, and catch the vessel schedules and while tracking your cargo at sea. Each product has been developed to meet your high standards for comprehensive door-to-door transport services, and everything in between..

LAND FREIGHT (INTERNATIONAL, DOMESTIC, FTL, LTL, REFER)



Silk Mile operates a vast variety of trucks that operates in both domestic and international land freight networks in the Middle East, Europe, East and Central Asian Countries through modern fleets equipped with GPS-tracking technology. When you need to move your cargo domestically or across countries, you can rely on one of our experienced drivers to deliver your goods in a timely and safely fashion.

CHARTERING

With a Global Coverage and a 24/7/365 availability, we operate independently and with a lot of flexibility to help our customers select the safest, cheapest and most convenient private vessel or aircraft to move any commodity around the world to the most remote areas. Throughout the years we have built vast network giving us direct access and connection to ship-owners and operators data of more than 500 types of aircrafts and ships. we work closely with airlines, vessels, captains, crew boats, handling agents, freight forwarders, customs authorities, control authorities and other related agencies to ensure safe and smooth your time critical consignments.



WAREHOUSING (DRY STORAGE, TEMPERATURE CONTROLLED, BONDED & FREE ZONE)



Silk Mile provides dedicated multi-purpose warehouse facilities, strategically located across cities. Our warehouse experts provide flexible storage solutions & manage stocks of goods for a number of segments in the industrial sector – such as retail clothing, cosmetics, electronics, food & beverages, furniture, industrial spare parts, chemicals, medical equipment and much more. Outsourcing your warehousing activities to a 3PL logistics company like Silk Mile will immediately help you reduce your costs, risks and enhance your supply chain hugely.

CUSTOMS CLEARANCE (IMPORT, EXPORT, TEMPORARY & SPECIAL REGIMES)



Complex, risky, costly, takes time... But not when you use Silk Mile Customs brokerage signature services. Silk Mile customs brokerage offices and experts around the world will support your company's global growth and act as a consultant of yours to lower costs, risks and delays for your shipments. Making sure you have the proper documentation is an indispensable part of international trade before moving your cargo. But continuous changes in regulations can make it even more complex for business to keep up to date, you do not need to worry about this, and Silk Mile experts will keep things as simple as possible so that they reflect what actually happens in your business.

HOME DELIVERY



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CARGO INSURANCE

Our cargo insurance is an added value service that gives you certainty that, if something goes wrong during shipping and handling, you will be fully refunded.

PROJECT CARGO



Our Project Cargo experts work closely with your requirements to tailor-made a project transport solution that meets your needs. Our dedicated experts engineer an integrated approach to solving the most complex and risky transport projects, whatever the size, weight or complexity of handling.

FASTER, CHEAPER & THE BEST CUSTOMER EXPERIENCE





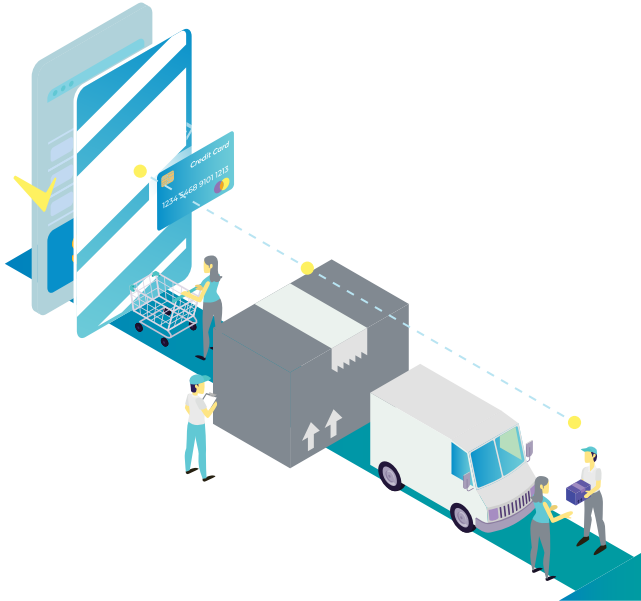
ECOMMERCE LAST MILE FULFILLMENT

With more companies going online, Silk Mile established its ecommerce division to assist individuals, start-ups and established businesses with their online business expansion.

We understand that customers will buy and be loyal only to businesses that keep their promise and deliver on time, and offer an after sales follow-up. You want to deliver your products to your customer's doorstep hassle-free at very low costs? You want to buy products from your mobile or computer then receive them at your doorstep the next day? It's simple, choose one of our ecommerce services and let us do the rest.

WHAT TO EXPECT:

Pick, Pack & Ship. Buy it there, bring it here, Domestic Express D0 to D+3, or DX, Fulfilment centers by Silk Miles, On time deliveries, Affordable prices that you will love, Safe and secure packaging, Returns & advanced order management, After delivery follow-up and feedback, End-to-end tracking, Digital Barcoding and much more.



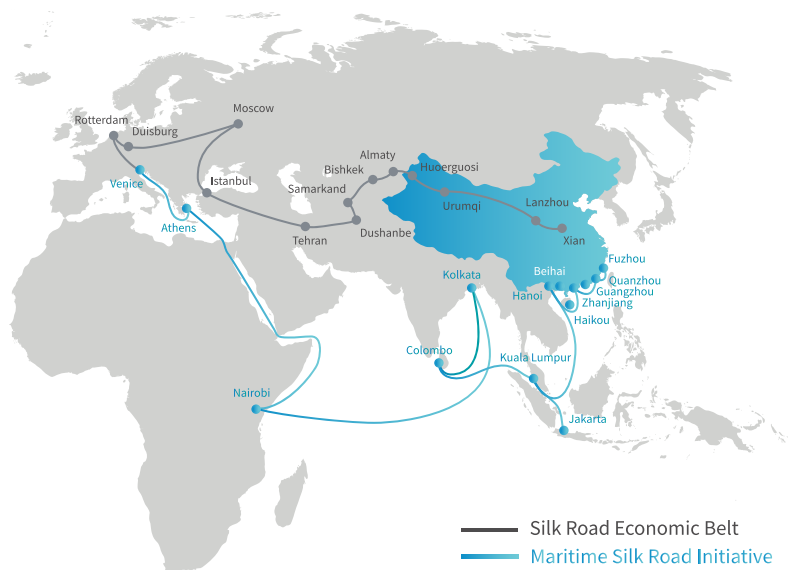


CHINA-MED BRIDGE

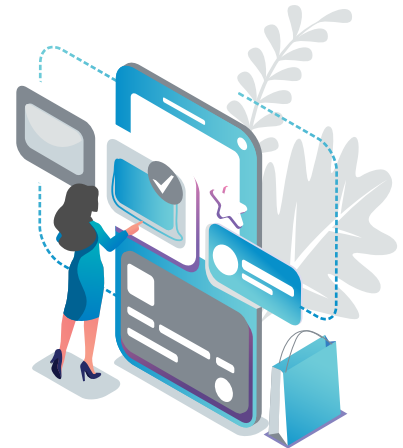
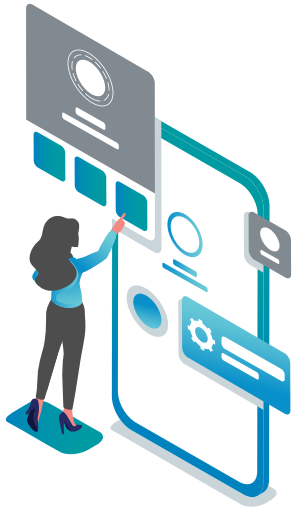
Our China-Med Bridge services is a new division at Silk Mile dedicated to establish a 2 way connection with the Chinese market. China is the most attractive answer for your business needs. Whether you want to sell your products, buy high-quality end goods, or get raw material for your production, one cannot ignore what China can offer.

Silk Mile's China-Med Bridge offers not only shipping solutions but it also broadens its services to include:

- Shipping, air land, sea Full containers or Groupage, Customs and paperwork, Warehousing and temporary storage, Outsourcing & Procurement and Purchases, Help finding the best products for your business, quality inspection, payment facilities and much more.
- Trade with Chinese companies through our offices across china (Beijing, Shanghai, Shenzhen, Hong Kong, Guangzhou, Xian, Qingdao, Xiamen, Guangdong, Ningbo, Tianjin, Zhengzhou, Wuhan, and Chongqing)



WE LOVE SOLVING LOGISTICS PROBLEMS
ACROSS THE GLOBE, FROM THE SIMPLEST
TO THE MOST COMPLEX PROBLEMS





INDUSTRIES & SOLUTIONS



SOLUTIONS

WE HAVE IT ALL COVERED

Selling a service is different than selling a product

We sell our knowledge to the industries, we sell our reputation because we want you to come back.

Like your industry, we help our customers understand complex subjects and help them improve their current processes. Your area of expertise might be industrial, retail, fashion, technology, health-care, food and beverages, automotive and more. Ours are of expertise is logistics and transportation. We want to exchange that with you in a win-win situation.

Silk Mile designs, builds, operates and advises on industry-specific transport and logistics solutions to help you overcome your challenges and gain a competitive market edge.

We customize our services and solutions according to each industry needs and challenges, we employ managers and people from the industry itself. Let us put our expertise to work for you. We'll serve as your partner for growth, assisting you with bespoke value-added solutions and services to optimize your information and physical material flows at all stages of your supply chain.



FASHION &
TEXTILE



OIL & GAS



ART, FURNITURE
& DESIGN



FOOD &
BEVERAGES



RENEWABLE ENERGY



RETAIL



WINE



AUTOMOTIVE



INDUSTRIAL &
MANUFACTURERS



HEALTHCARE &
PHARMA



HIGH-TECH &
ELECTRONICS



GREEN SUSTAINABILITY

WE DO THINGS GREEN, BECAUSE WE LOVE OUR PLANET.



The long-term success & growth of Silk Mile relies upon our continued ability to improve the quality of services and products we deliver, whilst fulfilling effective duties of care to operational safety, human health, environmental well-being and community engagement.

In order to fully and correctly discharge these duties, Silk Mile demands total commitment and accountability from every employee and subcontractor. Provide its customers with green shipping and transportation programs and plans that help reduce our overall environmental and carbon footprint on the planet we love.

We are in a very paper-intensive business and produce other waste streams such as used computer equipment, food, and everyday waste. Our Global Business Operations team is responsible for sending out frequent communication on resource reduction best practices to our district management.

We are committed to continuously develop the environmental culture within our company, our employees' skills, their technical knowledge and expertise, and increase their efficiency through specialized trainings, awareness sessions and workshops. We endeavor to reduce the environmental impact of our services and operations.





CULTURES & VALUES

SO HOW'S LIFE AT SILK MILE

At Silk Mile, we recruit, train, and retain the top logistics talents from around the world. We will empower you to make a difference and promote you from within.

As a service provider, our people are at the core of our business, our success depends on the decisions they take and the deadlines they meet. We believe that people do great things, when they are given the opportunity and support they need to succeed. We trust in people, they are our main and only assets.

Silk Mile culture is established based on our core ethics to create an ultimate climate of success, and well-being. Our culture is customer-centric simplification. Empowering customer needs and preferences associated with safety, and sustainability.

OUR CORE ETHICS

Silk Mile Core Values is about continuous learning and adaptation, empowered by high ethics and results. We create the ultimate climate growth and optimization of performance. Well-being of Silk Mile employees is the company main goal. his feature of the corporate culture contributes Silk Mile's effectiveness and identify.

CORE STANDARDS

- 1- Learning and Adaptation.
- 2- Empowerment.
- 3- Result Orientated.
- 4- Leadership.

SOCIAL
RESPONSIBILITY



LOYALTY



TEAM SPIRIT



POSITIVITY

TRUST



INNOVATION



DEDICATION

MEETING THE TEAM

Find out what each position stands out for
EQUAL OPPORTUNITY FOR EVERYONE





OUR GLOBAL REACH







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